



# **Indigenous Incubator Inc.**

**Concept Summary**



# Indigenous Incubator Inc.

## → Vision

→ ***Creating profitable Indigenous led businesses that will reinvest in the next generation of Canada's Indigenous Youth.***

## → Mission

→ ***To provide economic support, guidance and education to Indigenous youth through hands-on business mentorship and field training.***

### What we do

- Acquire businesses in the construction industry and retain the business owner to provide training and mentorship to an Indigenous youth.
- Provide Indigenous youths with hands on training in a construction trade and mentorship in business.
- Provide high quality and diverse services to Cities, Government and Large corporations from an Indigenous led Company.

### Profile of the Business and Owner we are looking for:

- Established business of 5 years or more serving the Calgary market
- Revenue of \$500,000 to \$3,000,000 and has 1-5 employees
- List of loyal customers and service contracts that can be transition
- In the construction industry or related services
- Owner is willing to stay in the the business for another 3-5 years
- Owner wants to pass on their knowledge through a mentorship program with an Indigenous youth

### Profile of the Indigenous youth we are looking for:

- 18-45 years old
- Wants to work in the skilled trades and construction industry
- Willingness to be mentored, trained and supported
- Has a strong local and community connection
- Has graduated high school, has a drivers license and Indigenous status card

### Our Strategic Objectives:

- **Acquire** 10-12 construction businesses in the next 3 years in the Calgary market.
- **Educate** 20-30 Indigenous youths in the trades and in business.
- **Expand** the service offering of the Incubators group of companies through acquisitions, cross selling into all customer bases and the 5% Indigenous set aside from the Federal Government.
- **Reinvest** business profits into further Indigenous youth training and support.

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*At Indigenous Incubator Inc., we are revolutionizing the construction industry by empowering Indigenous youth through mentorship, hands-on training, and business education. Our unique approach combines acquiring established construction businesses in the Calgary market with a comprehensive mentorship program that enables business owners to share their expertise with Indigenous youth, creating a sustainable cycle of growth and success.*

*By partnering with experienced business owners who are committed to operating their businesses for another 3-5 years and sharing their knowledge, we ensure a seamless transition of skills and a solid foundation for the next generation of Indigenous leaders. Our strategic focus on acquiring 10-12 construction businesses within the next three years allows us to create meaningful opportunities for 20-30 Indigenous youths, who are passionate about working in the skilled trades and construction industry and have strong local community connections.*

*As an Indigenous-led company, we are dedicated to delivering high-quality and diverse services to cities, government, and large corporations, showcasing the incredible potential of our people. Our vision is to create profitable Indigenous-led businesses that reinvest in the next generation of Canada's Indigenous youth, fostering economic growth and self-sufficiency for our communities.*

*Join us in our mission to provide economic support, guidance, and education to Indigenous youth through our innovative business mentorship and field training model. Together, we can pave the way for a brighter future for Indigenous communities across Canada by integrating this model.*

# Business Model

